

## Willmott Dixon Construction Reduce The Number Of Deliveries To Sites As Part Of Their Now Or Never Sustainability Objectives

### Challenge:

When Willmott Dixon Construction launched their *Now or Never and Our Decisive Decade Strategies*, to work towards a BETTER PLANET, the company's goal was to work with their supply chain partners to generate zero avoidable waste by 2030 and achieve zero operational carbon by 2040.

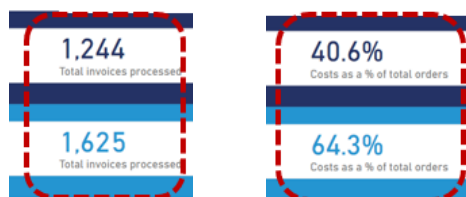
As part of their supply chain, OnSite Support were keen to help support this key client to achieve their goals, and through our PLUS programme, we were able to recommend efficiencies to their ordering process that would result in instant results.

Working with Steve Watson from Willmott Dixon, OnSite Support recommended a shift to two deliveries per site, per week, with a minimum average order value of £50 per order across all Willmott Dixon projects.

### Impact:

Following a 3-month trial over Q4 2021, Willmott Dixon saw a decrease of 384 deliveries to their sites, resulting in 800kg less CO2 generated by OnSite Support in the supply of PPE and Consumables to Willmott Dixon. This was despite an increased spend by Willmott Dixon against the previous quarter.

In addition, they experienced a \*31% reduction in their Order Processing Costs (OPC) and Delivery Handling Costs (DPC). Through this change, OnSite Support also helped Willmott Dixon to reduce their procurement costs as a % of total orders by 24% (down 64% to 40%).



\*Figure based on the Chartered Institute of Purchasing and Supply research.

### Value gained:

"The key to seeing a positive impact was working collaboratively with Willmott Dixon to implement some SMART objectives and help drive sustainable procurement for all Willmott Dixon's sites that we supply", said Murray Hopwood from OnSite Support.

"Since the launch of our Now or Never strategy, Willmott Dixon has made a conscious effort to work with our supply chain to reduce our carbon footprint on sites. OnSite Support's proposed changes have not only helped us see a decrease in traffic to site but also in Scope 3 carbon emissions, and ultimately also a savings against our order processing costs. The PLUS programme has been instrumental in helping to deliver these savings and having a supportive account management team at OnSite Support has made the transition smooth for all involved."

~ Steve Watson, National Supply Chain Director at Willmott Dixon Construction

### About OnSite Support Ltd:

For over 45 years, OnSite Support has delivered safety, welfare, site equipment and tools for the UK construction industry by putting people first. We do this by listening to our clients' needs and establishing a solution that's unique to them.

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