

OnSite
support

OnSite Support
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Who we are.

Introduction

When my father Richard began this venture over 40 years ago, he knew he wanted to do more than just start a business. Working in and around the construction industry, he saw how critical safety and wellbeing were - both to getting the job done right, and ensuring the people doing it could go home in one piece every day to their families.

He believed that more could be done to help contractors deliver on those aims, by putting people – both ours and theirs – at the heart of the process. Because then, as now, the people matter far more than the product. You might find that strange coming from someone who makes a living selling products, but it's absolutely true.

Selling a good product isn't good enough. It has to be the right product, for the right members of the team, for the right task, at the right time. And that means really getting to know our clients. Talking to them, listening to them, understanding what they truly need, so that we can make it happen.

In that spirit, this document is designed to help you get to know us and our business, and we'd love the opportunity to get to know you better too. If you have any questions about what you read, please do get in touch with me personally - warren.lynes@onsite-support.co.uk

We look forward to meeting you in person soon.

Best regards,



Warren Lynes, Managing Director





Our Mission and Values

Our Mission

For over 40 years, we've worked on the principle that safety and productivity go hand-in-hand; and for us, safety starts and finishes with people.

Listening to and caring about our own people and our clients alike means we can deliver what everyone wants: the right product, into the right hands, at the right time, without fail – so everyone goes home safe, and happy too.

That's why we'll still be here, in another 40 years, doing what we've always done best: putting people first.

Our Values

We care about people.

We put people first. We invest in personal relationships. We look after our clients and each other.

We're positive & helpful.

We approach every interaction with a 'can-do' attitude. When we encounter challenges, we work together to find the solution.

We go the extra mile.

We don't just tick boxes. We ask ourselves "what does the client really need?" and then find a way to deliver it.

We're committed to learning and innovation.

We're always learning. We use that knowledge to help our clients, and to consistently lead on innovation.

We strive for excellence.

We seek to be the very best at what we do, so that our clients, in turn, can excel and thrive.

Why We're Different

There are plenty of great products on the market, and plenty of ways to source them.

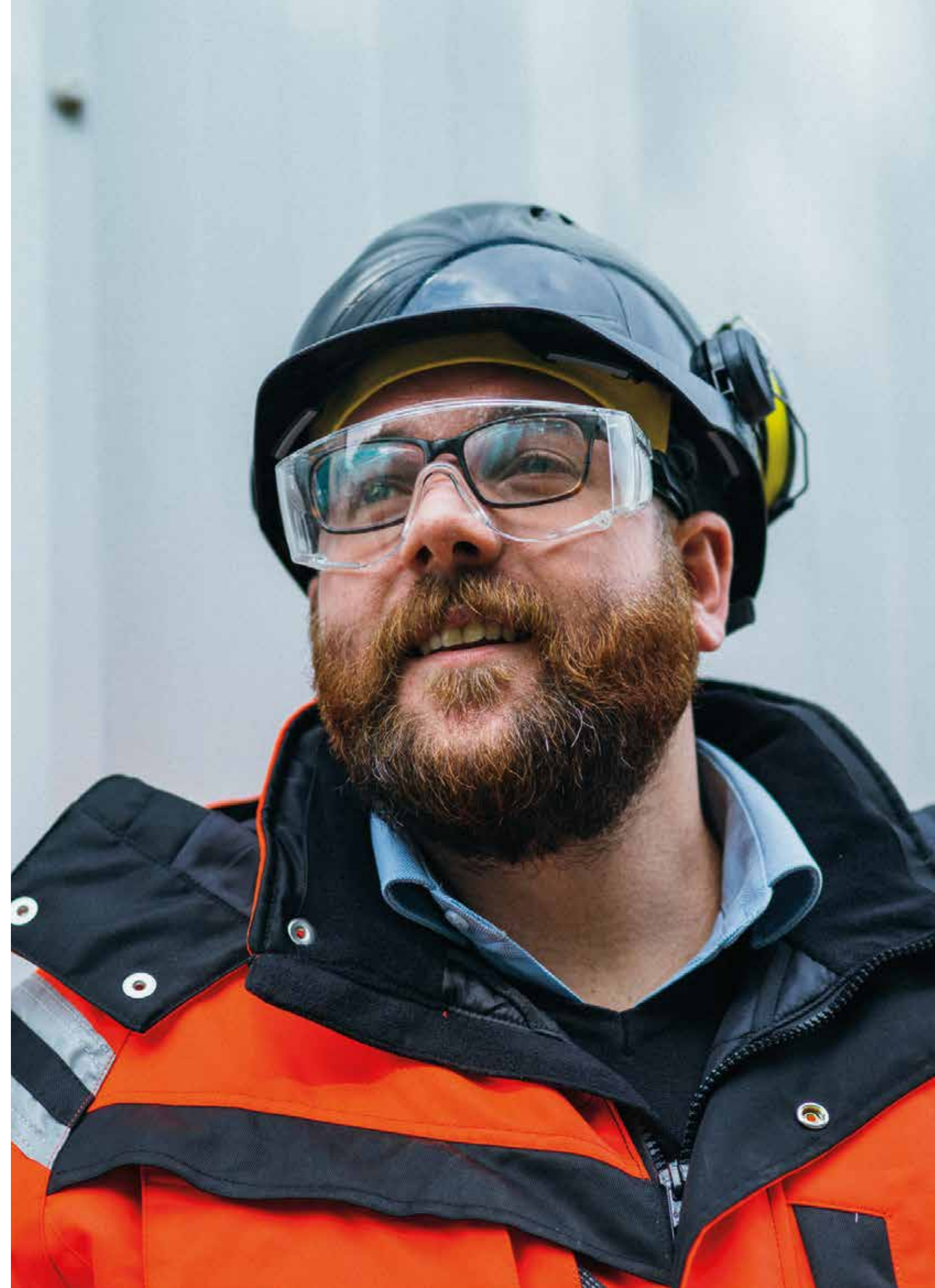
But we know, as you do, that ensuring the safety, wellbeing and productivity of each person working on your site is not as simple as buying good products. For us, safety and wellbeing in construction starts and finishes with people.

Getting to know our clients, and their workforce, is the most fundamental part of what we do. Put simply, if we really understand your goals and challenges – both as a business, and as individuals – then we'll be better equipped to provide what you really need, when you need it. That's good for you, because you and your workforce will be able to get on with the job safely and happily. And it's good for us because the trust it generates between us will help us develop a long-term partnership.

This belief in working for mutual advantage is at the heart of how we run our business, and it starts with our own staff. They enjoy free meals at work, an on-site gym, and a fantastic benefits package. Our thinking is simply that if we look after them well, then each member of our team – from senior managers to delivery drivers – will go out of their way to look after you.

Because in the end, each of our clients is different, and their needs evolve and develop as their businesses grow. If we're to support you properly, then we need to be 100% committed to understanding those needs on an ongoing basis, and be prepared to do whatever it takes to deliver them. Whether that means a bespoke product innovation, more data and information to help you manage budgets, another pair of eyes on a problem you've been grappling with, or just faster deliveries, we're there to help you find the answers.

In our view, that's the best way for us ALL to succeed.



Our History

1976

Our story began over 40 years ago, when Richard Lynes started Beaver Construction Supplies in January 1976, running his business out of his home and the greenhouse.

He started to supply existing contacts with tools and access equipment, but soon realised that they all shared a much greater common need: stocked architectural ironmongery. Lightweight metal frames were enabling fast, inexpensive and flexible construction of office space at that time, but typical lead times for these materials were as long as 12 weeks, hampering progress on sites.

To solve this problem, Richard built partnerships with manufacturers in the Midlands, drew up monthly supply contracts, and invested heavily in stock. The result was a massive reduction in lead times for his clients, and as a result the business began to grow rapidly.

1988

Business boomed in the 80s, but in order to focus more on his family, who were still very young, Richard sold Beaver Construction to begin a new venture, OnSite Supplies, trading from Horley in Surrey. This business grew steadily, supplying tools and site equipment for the construction industry and agricultural merchants.

"Something we learned was there is always a quality end to a market. Not just quality brands, but products and services fit for purpose; it's what you do and how you do it with these products, knowledge, care and a passion to serve clients' needs." - Richard Lynes

1999

A decade later, Richard, now supported by his sons Warren and Damian, had cemented OnSite Supplies' reputation as a leading supplier to the construction industry.

They expanded their offer to the industry further by acquiring Highline, a quality workwear company.



Operating from home, out of 4 garages in Redhill



Us at work during the early days

2004

In January 2004, Richard and his family invested in the current premises in Three Bridges, Crawley, West Sussex, which they rebuilt. They officially moved into the new offices and warehouse space in July 2004.

2011

Acquisition of Andrew Beattie & Co., a welding and consumable distribution company.

2012

By 2012 it became clear that having outgrown its old premises, the business had also outgrown its original name. It had become much more than just a supplier to its clients, working with them continually to understand their needs and challenges, offering them the most suitable products and processes, and providing bespoke advice.

Richard, Warren and Damian decided to reflect this shift from supplier to business partner by renaming the business as OnSite Support Ltd, in January 2012.

"OnSite Support continues to look ahead to provide our clients with more than merely supplies. Our goal is to provide support for the client with reliable, innovative processes all encapsulated in our business to give the OnSite Experience." Richard Lynes.

2016

OnSite Support underwent a state of the art fit out and rolled out the OnSite Experience for clients, an articulation of our commitment to an exceptional customer experience of knowledge, honesty, friendliness, helpfulness and positivity.

2018

With the business continuing to grow, Richard formally passed over the reins to his sons Warren and Damian. Together, they commissioned a redesign of the OnSite Support brand, and developed an updated set of values – contained in this document – to reflect the past, present and future of the company.



Our current headquarters



State of the art fit out in 2016



Our Home

Situated in Crawley, close to Gatwick Airport, the M23 and M25, our headquarters is the permanent base for over 50 staff, as well as housing our trade counter and warehousing for well over £2.5m of stock.

This means all the different roles within our team can easily collaborate to make sure our clients get what they need.

Our headquarters also include a gym, state-of-the-art meeting rooms, and facilities which enable us to provide meals on-site for all our staff. Just as on a construction site, a happy workplace is a productive one, and we pride ourselves on creating a positive and welcoming atmosphere.

We look forward to showing you around soon.





What We Offer

As a business which believes in putting people first, delivering exceptional client service is at the heart of what we do.

Strong relationships help us deliver great service, which is why each of our clients have dedicated, named Account Managers to ensure that we're constantly listening, understanding your challenges and responding to your needs. We commit to responding to all requests and queries within 1 hour, and although we can't always provide instant solutions, we believe in doing whatever it takes to find the answer for you and keeping you updated throughout the process.

As a family owned company, we cherish the partnerships we have with our clients, and we look forward to working with you. We offer a number of practical services which set us apart from many of our competitors, and which our clients value highly:

Fast Delivery - Supporting site teams with urgent and important deliveries is one of the most valuable features to the clients of OnSite Support. We offer Same-Day and Next-Day deliveries on a wide range of products.

Special Product Sourcing - Every job is different and brings new challenges. We understand that sometimes, supplies and equipment have to be modified to suit the parameters of a specific requirement. Talk to us to tap into our expertise!

Corporate Uniform Personalisation and Branding Services - A key part of our business is that we offer a garment making and personalising service. From one garment to thousands, we're experts in the many methods of garment marking, including embroidery, heat-seal transfers and screen printing.

Fully Bespoke Workwear Branding Service - We can work with you to create a unique corporate image entirely from scratch. Our team will listen to your requirements, visit the working environments and get an understanding of your brand values in order to get the look and feel just right; drawing on our experience in fabrics and garment function to develop fit-for-purpose ideas and turn them into practical, visually effective and relevant garments that exceed expectations.

Product Demonstration - With an innovative product range, clients often need to see and trial before the purchase. We'll bring to you a range of the right products, and run the necessary trials and reports to find the best solutions and accessories to maximise success.

Training - We'll not only supply the right solution, but also help your team to use the solution properly. We invest significantly in product and development training of the OnSite Support team, and we want to pass this expertise on to you.

What We Offer - With every passing day, OnSite Support improves its e-procurement system. We can demonstrate real-world savings through simple site-based systems which are easy to implement, reduce administration and improve the speed and efficiency of your procurement system. Back-office savings in POD and invoice processing can be demonstrated and our feedback loops ensure our collaboration with clients to further improve our platform, for the benefit of all.



Our Services

Products alone can't be successful unless they are properly selected and managed. That's why we, in collaboration with trusted partners, offer a full range of services to help you ensure that your overall approach to safety is continually optimised.

- 1) **Eye Protection Audit** – including sight-prescription service. Supported by leading suppliers, we will visit site and carry out an audit on tasks and dangers. We will recommend eyewear after discussing needs with users, procurement and HSE.
- 2) **Fire Hazard Audit** – (fire extinguishers etc). Working with industry specialists, a third party supplier, we will arrange for inspections of fire extinguisher placement and type, service schedule and suitability. We will make recommendations, offer environmental disposal of old units and can service/ repair if necessary.
- 3) **Hand Hazard Audit** – Utilising the industry knowledge, we will carry out hand protection audits for our clients, make recommendations and participate in case studies where trials need to be carried out and benefits realised over time.
- 4) **Foot Hazard Audit** – Utilising the knowledge of industry leaders we will carry out foot protection audits for clients, establish common dangers and comfort issues and make recommendations/ participate in case studies where trials need to be carried out and benefits realised over time. As part of this process we place a lot of emphasis on user comfort, which can make a significant impact on productivity.
- 5) **Respiratory Hazard Audit** – We can offer a full complementary of services to ensure that clients are using the correct RPE in task specific areas.
- 6) **Spill Hazard Audit** – Working closely with suppliers who work with the environment in mind whilst still realising savings for clients on a spill control front. We also ensure they have a control system capable of dealing effectively, safely and appropriately with a spill, be it oil or chemical based.
- 7) **Working at Height Audit** – Working with industry experts we focus on the work being carried out and how our working at height range can least interfere with the task, whilst still providing the protection required. Comfort and usability are major areas of focus for us, along with ensuring our clients have the confidence in both product and support. We can review practices and offer guidance on how best to tackle working at height and include best practice guidance on how to tether and secure tools to prevent injury or death caused by falling objects and tools.
- 8) **Specialised Hazard Audit** – (i.e. a cross-category PPE audit covering electrical hazards, chemical hazards, visibility hazards etc.). Our Key Account Managers are well trained to offer help and guidance on a variety of situations that you may encounter during your work on site. We can create reports to highlight where your sites can be made safer, and more effective.
- 9) **Toolbox Talks** – Any requirements for toolbox talks can be instigated on a regular or ad-hoc basis, concerning specific tools or a broad range of practises. Simply ask us for what you need.
- 10) **Signage Audit** – Working with a leading signage manufacturer, we are able to produce personalised signage to suit any requirement, as well as offer guidance on standards and placements. We can perform a full site audit to highlight where signage is deficient or requires improvement.
- 11) **Cabling Audit** – Trip injuries are on the decline, but that's no reason to get complacent. We offer a range of simple and cost-effective solutions to mitigate the danger of a trip hazard. A simple audit takes into account HSE best practice and how to implement it sensibly.
- 12) **Reporting** – Our expert team of Key Account Managers, backed by data analysts, are able to offer a wide range of product usage data or analyse your existing data sets. This can enable you to look more broadly at how safety and wellbeing products are being used by site, user, category, sector and more, and identify opportunities to reduce whole-life product costs and achieve greater efficiency. Talk to us more about this.
- 13) **COSHH** – Correctly managing risks associated with the storage and handling of chemicals is paramount when working on a busy construction site. Our Key Account Managers and field staff are well versed in how to mitigate your risks in this area through observing correct documentation protocol and product/area labelling.



Some Of Our Team



Richard Lynes – CEO

The founder and Chief Executive of OnSite Support, Richard has led the business for over 40 years, and can still be found in the office most days providing support for the leadership and wider team. He spends time assisting the community and devotes time to helping the disadvantaged – which is an area close to his heart. Richard also enjoys a game of cricket with the family. At the end of a busy day, a great treat is a good fillet steak.



Warren Lynes – Managing Director

Warren joined the business in 1988 and now heads up the running of the business under the watchful eye of his dad. Like the rest of his family, Warren believes strongly in serving his community as well as the business, and plays an active role in OnSite Support's regular CSR initiatives. Don't tell anyone, but Warren hates public speaking; he'd far rather enjoy a good old Nando's and a few drinks with his family and friends!



Damian Lynes – Sales Director

Having been with the company 25 years, Damian says he still really loves the challenge of his job. He most enjoys the strategic aspects, helping his team identify where we can best support our clients, building partnerships and growing our businesses together. In the little time that is left outside work Damian dedicates his time to his family and friends, the great things in life and a great curry!



Vincent Jenkins – Head of Operations

Vincent has been with the company for 6 years, and loves the daily challenges of his role, overseeing a number of critical functions and ensuring that both our own staff and clients are properly looked after. Vincent also wins the prize for the most impressive fact about his life outside work: he represented England in the 2006 Carp Angling World Cup! He now really enjoys passing on his passion for angling to his 5-year-old son.



Patrick Wantaanar – Customer Support Team Leader

Patrick has been with the business for almost 4 years, supporting his team and making sure they have the tools and resources they need to provide exceptional client service. He loves building strong relationships with his clients, and finds the process of delivering for them hugely rewarding. When asked what super-power he wishes he had, he says "super speed would be really helpful to find time to get everything done!"



Humphrey Byng – Sales Executive

Humphrey has been with the company for almost 20 years, and loves using his vast experience and expertise to come up with the right solutions for his clients, always going the extra mile when necessary. Outside of work Humphrey loves spending time with his 4 daughters, and is also known for his deadly right foot on the football pitch...



Christopher Wellgreen – Key Account Team Leader

Chris has been with OnSite Support for 4 and a half years, and leads our Key Account Team. He sees his role as that of an enabler - he's there to help his team and clients alike clear road-blocks and improve processes to ensure that the best possible results are achieved. A strategist to the core, Chris is a keen chess player.



Cara Woodley – Key Account Manager

Cara has been with the company for nearly 5 years. A hugely energetic member of the team, she loves getting to know her clients well, and likes to try and make their day a little bit easier. Cara spends a lot of her spare time on two wheels, being a keen motorcyclist and mountain biker, and in her own words loves "anything adventurous!"



Charlton Latimer – Key Account Manager

Charlton performs a critical role within the company as one of our Key Account Managers. He's been with OnSite Support for nearly 3 years, and says what he most enjoys about the role is innovation and problem solving. When he's not looking after our clients you'll usually find Charlton looking after his two children!



Roy Brown – Key Account Manager

Roy is one of our most experienced Key Account Managers, having been with the company for over 8 years. He manages some of OnSite's largest accounts, in his own words "ensuring they get the attention, service and care they deserve". Like many of our staff, Roy is a true people person and loves to get to know his clients well, particularly enjoying the chance to introduce new innovations or solutions to them.



Quality & Product Assurance

We believe in safety, quality and excellence.

We only provide reliable, safe and high performance products, and our quality policy ensures continuous improvement in our quality management activities.

In all our work, we commit to:

- Comply with all applicable laws and regulations.
- Follow a concept of continuous improvement and make best use of our management resources in all quality matters.
- Communicate our quality objectives and our performance against these objectives throughout OnSite Support and to interested parties.
- Ensure that all items which can be CE marked, are CE marked. Where CE marking is not available or inappropriate, we investigate the credentials of the manufacturer and ensure that appropriate, independent testing is carried out validating that the product(s) are of suitable quality and safe to use.
- Take due care to ensure that activities are safe for employees, clients, suppliers and any others who come into contact with our work.
- Work closely with our clients and suppliers to establish the highest quality standards.
- Adopt a forward-looking view on future business decisions which may have quality impacts.
- Train our staff in the needs and responsibilities of quality management.

To assist the company in achieving its quality requirements we are committed to operating in a manner that sustains registration to the International Quality Standard ISO 9001:2015.

It is the our belief that, in operating to these standards, it will meet the requirements of our clients and the industry.

Finally, we constantly review the prices of our products to ensure they are affordable and fair.

For us, this is all part of putting people first.

Our Role As Innovators

We don't think it's always good enough to simply supply products 'off the peg'. We've only done our job properly if what we supply really works for you, and that means three things.

Firstly, **listening hard**. We don't just wait for our clients to give us feedback, we actively seek it. Often this happens as part of ongoing communications, but we also make sure we capture feedback more formally. Most recently we conducted a major independent survey both of our own clients, and those who use our competitors. The information this gave us is actively helping us to continually innovate and develop both the products and the service we provide.

Secondly, **working closely with manufacturers**. We love creating bespoke solutions (see below!) but in the end the most efficient solution is one that is manufactured at scale. Hence it's essential that we're constantly learning from and influencing manufacturers for your benefit. We need to understand what they're focusing on in terms of product development and give them feedback from us and from you about what works, and what needs to change.

But sometimes what you really need just doesn't exist, and that's when **we step up to create something unique** that does exactly the job you need it to do. Here are just two of many examples where we've innovated directly to solve our clients' problems.

Portable fire and safety solutions

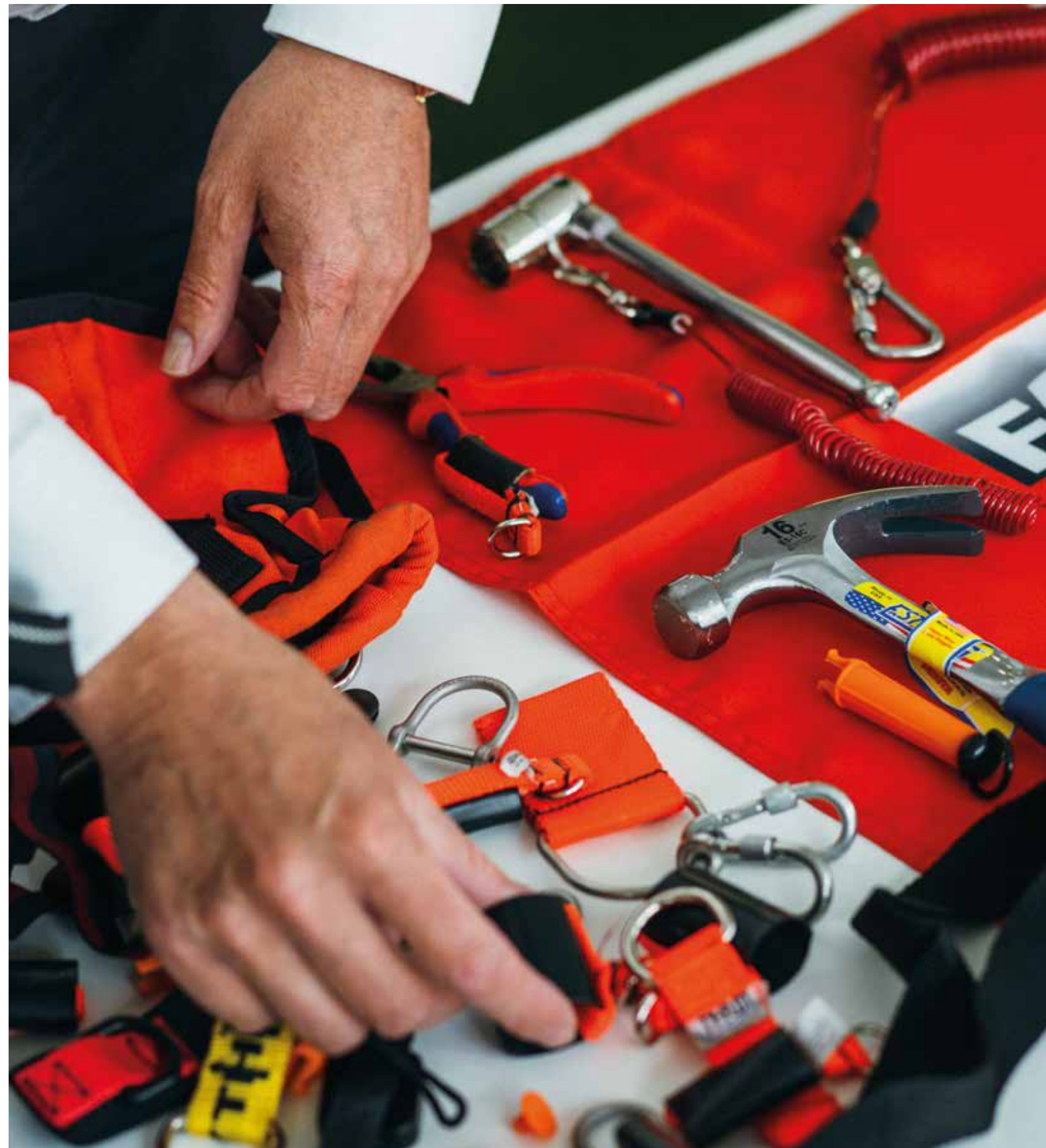
Situation: In 2017 a client came to us asking for help in managing their on-site fire equipment. They were using handmade wooden cabinets, constructed on each site, for the storage of fire fighting equipment. These were neither robust nor professional, and critically they could not be easily moved.

Challenge: Create a more robust and professional solution for storage of fire-fighting equipment

What we did: We redesigned the cabinet in metal and mounted it to a trolley.

This reduced the weight, improved the durability and made the finished unit more professional, portable and functional. During scoping, needs were also identified for first-aid and spill management storage, and we decided to extend the system to encompass these too.

Result: A simple but very effective system of colour coded trolley cabinet systems for fire, first-aid, and spill management, improving safety and flexibility on the client's site, and in the process raising their profile and reputation for safety and environmental protection.



Tool tethering

Situation: Clients made us aware that they were having frequent issues working at height, dropping tools and equipment.

Challenge: Improve tool retention solutions to protect people from tools dropped when working at height.

What we did: We developed our system in partnership with key accounts, noting how they operated at height, their work procedures and tool types. We identified the best methods of retaining tools, released best practices, engaged in training and toolbox talks, and introduced innovative methods of retrofitting tether points to tools to save companies from spending more than required, to tether tools already in use.

The main aim has always been public safety – a focus echoed through our key clients with whom we work, but an additional benefit has been improvements in productivity as work does not need to cease should a tool be dropped. As it is retained, the worker simply retrieves it, inspects the lanyard and continues working.

Result: This range has grown and we are proud to report that we are the preferred supplier of tethered tooling to a large group of our key clients, our staff are able to offer advice on tethering virtually any tools used on site.



Sustainability

We believe we can all work together to provide a more sustainable future for generations to come, so that everyone benefits - but we can't do it alone. That's why our goal is to work in collaboration with our clients, as partners. Not only to meet their needs in the present, but to do so without compromising the ability of future generations to meet their own needs.

Sustainability is more than just reducing your carbon footprint. It's about managing and coordinating environmental, social and financial demands to ensure responsible, ethical and continued success. Hence, our efforts to grow sustainably are focussed in three key areas: the environment, business ethics, and community & social responsibility.

Environmental Impact

Here are just a few of our current initiatives focussed on our own environmental impact:

Carbon emissions reduction: As part of our fuel emissions strategy and FORS accreditation, we're working with clients to consolidate deliveries where possible, and we're currently trialling use of electric vehicles with a view to rolling these out across our logistics fleet.

Waste reduction: As part of our ISO 14001 accreditation, we have implemented numerous paperless systems including e-PODs and digital invoices that can be downloaded from the bespoke client portal on our website.

Energy-efficiency strategies: We've installed LED lighting throughout our premises including the offices and warehouse. This type of lighting uses 90% less energy than standard halogen lighting, further reducing our carbon footprint.

Green supply chain management: We're actively seeking and finding ways to deliver our range from materials which are both sustainably produced and can be recycled. We're also working to reduce the plastic content of our packaging and launching initiatives to encourage suppliers to omit non-recyclable plastics from the ranges we supply. Key examples include FSC certification for timber products, reduced use of polypropylene in clothing, and increased use of much longer-lasting EVA material in our footwear. We also have numerous products with the EU Ecolabel, meaning the full lifecycle of these products from raw material to how it's disposed of can be traced.

Environmental effect

Just as important to us as the work we do to manage our own impact are the partnerships we seek to form with all

our clients to help them manage the environmental impact of their projects. We can offer a range of support in this area, including advice on:

- Sustainable product and service solutions, minimising waste and reducing carbon footprint
- Minimising the impact of vibration, air, light and noise pollution
- Protecting landscape, wildlife, vegetation and water courses through more effective spill management

Business Ethics

We believe that strong business guide sustainable growth. We are committed to trading and working with our clients, employees, contractors, suppliers and any other individuals and organisations, in accordance with the best moral practices. We believe in treating people fairly, and place a high value on the relationships we have with our clients and supply chain partners.

Our employees are expected to exercise the highest level of integrity, ethics and objectivity in their actions and professional relationships, and to act in the long-term best interests of OnSite Support at all times.

Community & Social Responsibility

We believe in playing our part to support the people we live and work amongst, so that both business and community can thrive.

We volunteer with and donate on a monthly basis to the Rapid Relief Team: supporting local communities in times of need and providing catering for the emergency services when responding to major incidents.

Annually we hold fundraising events for a variety of charities such as British Heart Foundation, Macmillan, Breast Cancer Now, Shelter and Save The Children.

We also support fundraising events that our clients, employees and suppliers are raising money for, such as sponsored bike rides and marathons.

As well as making a positive impact on our communities, we believe these activities also help bring our staff together in a different context, building and strengthening the team that serves our clients, so everyone benefits. For us, that's a perfect example of what sustainable business is all about.

Stories From Our Staff

"At the end of each day, our Directors Richard, Warren and Damian make a point of saying cheerio to each member of the team in our office, making sure they're OK and that they don't need any support to finish their work. It really does make you feel valued."

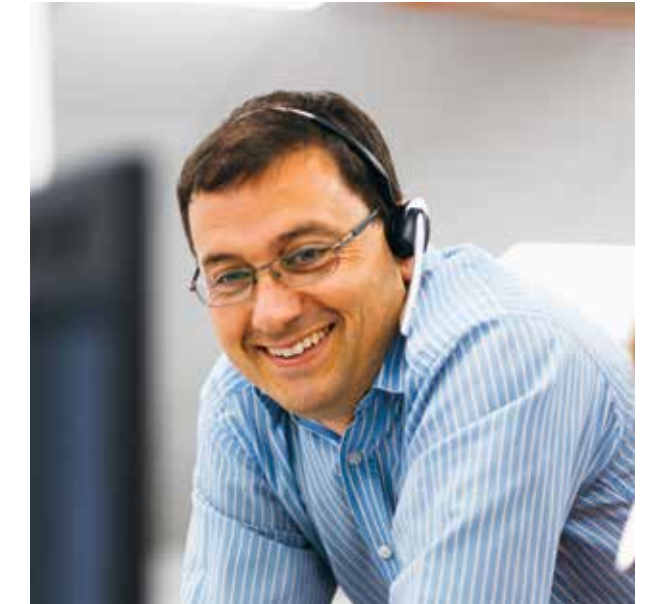
"Recently, we took part in a community event that meant some of our staff were out of the office. It was brilliant to see others in the office stepping up and making sure all our work was covered, and that our clients received a seamless service. People really do support each other here, and it's great to feel a part of it".



"We almost always get a warm welcome when we arrive to make a delivery, not least because we've become well known on sites for the tins of biscuits we keep on-board. 'It's the biscuit people!' they say – it's a good feeling."

"It was very early in the morning, still dark, and pouring with rain. But when our delivery drivers turned up and started loading for the day, they did so with a smile and a joke. It's times like those when we feel really proud of the company we've built together."

"Every staff meeting here begins with some form of learning; whether it's about new products or innovations, customer service or leadership, our Directors want to develop our knowledge and skills"



"When I first started working here, I was really surprised. At the end of the first week, I thought to myself 'this is a bit weird – they can't be this nice all the time'. Two and half years later, and each week has been just the same. This is such a nice place to work... even a bad day, which we all have sometimes, isn't that bad."

"A lot of our team have been with the company for a long time, and that means you have lots of expertise to draw on! I've learned a huge amount just by getting informal help on a day-to-day basis... Everyone is eager to help and share their knowledge, so we're always learning and improving, and doing better for our clients".

Client Testimonials

We're always keen to hear feedback from customers; here are some of the things we've heard recently from them that we're especially proud of.

"OnSite is an extremely forward thinking and proactive business that are always interested in expanding and growth be it in new sectors or via new technology. The support and effort that they provided during the introduction of purchase card was exceptional. The fruits of this effort are now clearly seen in the growth of the JMS account, with further plans in place to ensure continued growth. Next stages are early engagement at tender stage and working closely with our key operational stakeholders."

- J Murphy & Sons

"OnSite has been a great help on site and also on the phone. They have provided very knowledgeable on-site training, bringing with them lots of examples of possible solutions for tool tethering. They ask pertinent questions before arriving to ensure that they can tailor the training to any issues that you might be having on site. The technical knowledge and information from the web site and the operatives at OnSite is also a great benefit and easily accessible."

- Kier Group

"I just wanted you to know how happy I am with the service I receive from Darren Oliver in your Customer Support Team. Darren's customer service is impeccable. When I request a quote I always receive it within an hour of asking (in most cases, it is within half an hour). The whole process from quote through to ordering runs smoothly. Darren is extremely helpful and if I do encounter a problem with a delivery I know that he will sort the problem out for me. Because of the good service that I receive, I am more than happy to keep placing orders with OnSite."

- BAM Nuttall

"I have been extremely happy with the service and support from OnSite Support. The team are really friendly and happy to help with anything I ask. Returns due to incorrect size have run smoothly without issues, alongside re-ordering of the correct sizes. Even though the products are cheaper they are still of a high quality and I have had no complaints about PPE from the lads here on site. Deliveries are usually next day unless they need to be branded (which is completely understandable). Here at Snowhill we look forward to future purchases and working with the On-Site team."

- BAM Construction